

# SECTION 10 MEETING AGENDA

## 8/12/2025

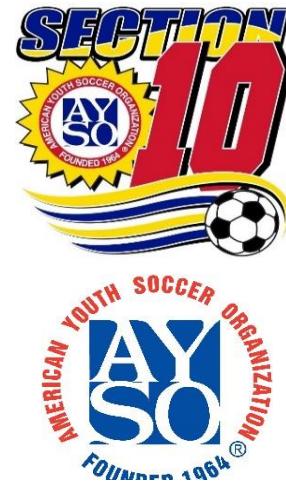


Meeting Name	Section 10 Meeting
Date	8/12/2025
Location	Zoom Meeting
Conference Call Details	Zoom
File Name	S10 Meeting – August 12, 2025

		Start	Stop
Scheduled		7:00pm	8:30pm
Actual		7:02 PM	8:09 PM
Roll Call	Position		Email Address
Frank Gallucci	Present	Section 10 Director	<a href="mailto:frankg10sd@gmail.com">frankg10sd@gmail.com</a>
Rocky Kovar	Present	Assistant Section 10 Director	<a href="mailto:rk.ayso10@gmail.com">rk.ayso10@gmail.com</a>
Rich Pagliarli	Absent	Section 10 Special Advisor	<a href="mailto:rpagliarli@sbcglobal.net">rpagliarli@sbcglobal.net</a>
Adrianna Tijerina	Present	Area 10A Director	<a href="mailto:adayso10a@gmail.com">adayso10a@gmail.com</a>
Tonya Clark	Absent	Area 10D Director	<a href="mailto:tonyaarea10d@gmail.com">tonyaarea10d@gmail.com</a>
Debby Tapia	Absent	Area 10E Director	<a href="mailto:area10e@gmail.com">area10e@gmail.com</a>
Susan Pinheiro	Present	Area 100 Director	<a href="mailto:secretary@ayso100.org">secretary@ayso100.org</a>
Tammy Slocum	Present	Area 10Q Director	<a href="mailto:areaqad@gmail.com">areaqad@gmail.com</a>
Robert Benavidez	Present	Area 10S Director	<a href="mailto:benavidez.rl@gmail.com">benavidez.rl@gmail.com</a>
Steve Singer	Present	Area 10V Director	<a href="mailto:areadirector10v@yahoo.com">areadirector10v@yahoo.com</a>
Dave Howells	Absent	Area 10W Director	<a href="mailto:ad10wdave@gmail.com">ad10wdave@gmail.com</a>
Mark Savel	Present	Section Coach Administrator	<a href="mailto:mhsavel@savelarchitects.com">mhsavel@savelarchitects.com</a>
Robert Benavidez		Asst. Section Coach Administrator	<a href="mailto:benavidez.rl@gmail.com">benavidez.rl@gmail.com</a>
Chris Doucette	Present	Section Referee Administrator	<a href="mailto:agreferee@yahoo.com">agreferee@yahoo.com</a>
Phil Briggs	Absent	Section Referee Staff	<a href="mailto:pdbriggs99@roadrunner.com">pdbriggs99@roadrunner.com</a>
Lewis Elliott	Absent	Section Director of Referee Instruction	<a href="mailto:referee.lewis@gmail.com">referee.lewis@gmail.com</a>
Miller Newlon	Absent	Section Director of Referee Assessment	<a href="mailto:wmnewlon1@sbcglobal.net">wmnewlon1@sbcglobal.net</a>
Linda Kovar	Absent	Section Director of Referee Scheduling	<a href="mailto:dsrtsocr@gmail.com">dsrtsocr@gmail.com</a>
Alex Diaz	Present	Section Management Administrator	<a href="mailto:Alexjdz6@gmail.com">Alexjdz6@gmail.com</a>
Jorge Tapia	Present	Section Treasurer	<a href="mailto:aysosection10treasurer@gmail.com">aysosection10treasurer@gmail.com</a>
Morgan Saffari	Present	Section Secretary	<a href="mailto:morgan174rc@gmail.com">morgan174rc@gmail.com</a>
Lisa Viescas	Present	Section CVPA	<a href="mailto:itslisav@aol.com">itslisav@aol.com</a>
Frank Gallucci		Section Tournament Administrator	<a href="mailto:frank795rc@gmail.com">frank795rc@gmail.com</a>
Lisa Viescas		Section Tournament & Extra Registrar	<a href="mailto:itslisav@aol.com">itslisav@aol.com</a>
OPEN		Section Developer	
Nancy Hernandez	Present	Section EPIC Administrator	<a href="mailto:aysoepicfillmore@gmail.com">aysoepicfillmore@gmail.com</a>
Jon Suchovsky	Present	Section Safety Director	<a href="mailto:jsuchovsky87@gmail.com">jsuchovsky87@gmail.com</a>
Hamid Jahangard	Absent	Section Event Coordinator	<a href="mailto:reporterhj@yahoo.com">reporterhj@yahoo.com</a>
Denise Howells	Present	Section Auditor	<a href="mailto:dhowellsca@yahoo.com">dhowellsca@yahoo.com</a>
Adrianna Tijerina		Section Hospitality Coordinator	<a href="mailto:adayso10a@gmail.com">adayso10a@gmail.com</a>
German Valdivia	Present	Staff	<a href="mailto:valdiviagerman@yahoo.com">valdiviagerman@yahoo.com</a>
Pete Tompkins	Absent	Section Web Administrator	<a href="mailto:pete@malibubeach.com">pete@malibubeach.com</a>
Frank Gallucci		WSG Coordinator	<a href="mailto:frankg10sd@gmail.com">frankg10sd@gmail.com</a>

# SECTION 10 MEETING AGENDA

## 8/12/2025



Meeting Name	Section 10 Meeting
Date	8/12/2025
Location	Zoom Meeting
Conference Call Details	Zoom
File Name	S10 Meeting – August 12, 2025

### Agenda Items

1. Call meeting to order – Frank
2. Roll Call – Morgan
3. EPIC Report - Festival November 2025 - Nancy
4. Coach Report - Mark
5. Referee Report - Chris
6. Treasurer Report - Jorge
7. Management Report - Alex
8. Auditor Report - Divvy & Quickbooks - Denise
9. Area Director Reports - A, D, E, O, Q, R, S, V, W
10. Roster Sizes / Wait Lists
11. Change meeting days from Tuesdays to Wednesdays?
12. Playoff Financial Eligibility Reminder (Guidelines)
13. Open Topics
14. Next Meeting - September 16, 2025 at 7:00pm on Zoom

\*\*Agenda may be adjusted and items removed or added prior to the meeting - a revised agenda will be sent out prior to the meeting if any changes are made\*\*

1. Frank Gallucci called the meeting to order at 7:02 PM.
2. Morgan Saffari took roll call.
3. EPIC Report – Nancy Hernandez: EPIC Festival will be Sunday, November 16 in Camarillo. \$7,000 has been raised. The goal is \$12,000-\$14,000. A donation ask form was sent out. Team and referee volunteer registration will open August 25. If anyone has any ideas or suggestions, email Nancy.  
Section 10 has donated \$5,000, Lee Woodward's family donated \$1,000 and Region 121 has donated \$1,000. Shirts are up in the air – they are not in the budget. Augusta was asked but they declined as they have exhausted their budget. No response from Score. Food is also not in the budget but would like to still give the players and volunteers something. Nancy has reached out to McDonald's.  
Last year 400+ shirts were given out. This year they are expecting 350-400 players and would like to give the kids shirts. Frank said he would reach out to Protome.
4. Coach Report – Mark Savel: Coach trainings have started. There are a lot of long-term opportunities to get instructors certified. Area V is holding their Intermediate and Advanced courses August 16, but people are not turning in their homework. Mark asked if we should still allow those coaches to attend. For the Advanced course they need to watch the first half of a US game. The match analysis, training plan and self-assessment all need to be turned in prior to attending the in-person session.  
Rocky asked if there was a second chance where they'll have the opportunity to take the course. Mark said courses are limited.  
Area A turned people away last year. Robert said to not let them attend but notify their ADs so they don't make a long drive just to get turned away. Mark has sent emails reminding them to turn in the work. He'll let them know by Thursday if they will not be allowed to attend the course.  
A coach educator course was scheduled for July. It's a 2-day class. Of the 10 that applied, only 3 were reasonable but 5 were accepted. The class was ultimately canceled as dates got changed and it didn't work out.
5. Referee Report – Chris Doucette: (See attached report) There are a lot of referee classes going on. The Intermediate Referee Instructor Evaluator course will allow intermediate referees to be evaluators.

6. Treasurer Report – Jorge Tapia: (See attached reports) The fiscal year was closed out and the reports were sent to the National Office. Frank said the budget changes included removing the \$30,000 in shirts for 16/19, league and All Stars, and adding \$5,000 to EPIC. Rocky suggested notes for what each item is for so it's easier to understand the budget. Jorge said he will do that for next year.

With 5 of the 8 ADs in attendance, quorum was met. Frank moved for the budget to be approved as-is. Steve seconded the motion. All approved. Budget approved.

7. Management Report – Alex Diaz: (See attached report) They are working on new courses for EXPO. There is a new AD checklist. Input from NAGM and other discussions helped build it.

8. Auditor Report – Denise Howells: She attended Financial Tools for ADs. Shelley and Chelsy have a quarterly financial checklist for ADs. The \$5-\$12/player in reserves came up again. The recommendation is to have 1 year of expenses in your accounts. In Divvy, some Areas and Regions are seeing the Review button has been replaced with an Approved button. Notes are changing back to optional so make sure it is checked as required. Transactions shouldn't be approved until the documentation, NAP code and notes have been completed. Shelley sent the ADs reminders on year end.

There are 12 audits outstanding. Two are still from April. Just communicate with Denise so she knows what is going on.

The new fundraising policy and reference book links have been sent out.

## 9. Area Director Reports

Area A – Adrianna Tijerina: Lots of people have signed up for Super Camp. Regions are getting their financials together. She had to take over as AC in one region.

Area D – Tonya Clark: (Emailed report) RCs are busy getting ready to start their seasons. We have had an intermediate and advanced coach course and getting ready to schedule a few more both coach and referee.

Area E – Debby Tapia: (Emailed report) Regions are getting ready for fall. They are pulling kids off waitlists, and we are increasing some roster sizes. Regions don't want the younger teams to get too big, or they will have a poor experience and not touch the ball. AYSO went away from 11x11 at the younger ages for a reason. The

push from National feels like a money grab and not focus on running a quality program.

Another topic the regions wanted clarification on is what is our role if ICE shows up at our fields?

Frank said AYSO doesn't have a political stance. Regions just need to let ICE do their job.

Area O – Susan Pinheiro: Regions are starting now. They are pulling kids off waitlists. Susan and Oliver will be teaching coach and referee courses. One region is just finishing and audit, and one region was just notified of an audit.

Area Q – Tammy Slocum: There are 3 new RCs and 3-4 new treasurers this season. She only had limited access to the money from one region. One region is not responding to Denise. The RCs hear or read something somewhere and they won't recognize that just because they've heard it doesn't mean it's right.

Area S – Robert Benavidez: Regions are gearing up and getting ready for the season. They are trying to get kids off waitlists. Numbers are light, especially in the upper divisions. The season will start the Saturday after Labor Day.

Area V – Steve Singer: Advanced and Intermediate coach courses will be Saturday, August 16. The 16/19s start on Sunday. Regions are all moving forward. It's been a very quick turnaround after National Games.

Area W – Dave Howells: (Emailed report) Player registration has surpassed 9,000. Intermediate and Advanced Coach training have been completed. If there's enough interest from our regions, we may add another coach training weekend to catch those unable to attend the first two sessions.

We have Intermediate referee training coming up in September.

Regions have submitted their year-end reconciliations. We do have a couple of regions that need to clean up a couple of items in order to be 100% complete.

Inter-regional teams- Currently we have (26) 14U teams, (19) 16U teams and (11) 19U teams.

Attended the Financial Oversight Meeting for Area Directors on Saturday, August 9. Very informative and a good refresher. Chelsy and Shelley hosted. Walked away with a couple of "gold nuggets".

Regions are working hard to knock down the list of waitlisted players they have.

Regions are looking forward to opening day.

#### 10. Roster Sizes/Waitlists

Frank will forward to the ADs the email from Matt Winegar that was sent to several regions. Dave and Steve were cc'd on Matt's email.

National is pushing for kids to not be on a waitlist. They've allowed for increased roster sizes to help. Section 10 has allowed oversized rosters. They want the kids to get at least half a game instead of no game.

Mark said if it's going to adversely affect playtime then it's not great. Rocky said the Section 10 guidelines still stipulate equitable play. Adrianna said coaches don't always regulate themselves. Mark said  $\frac{3}{4}$  play on the roster regulates itself. It will be a challenge at the region level to monitor that.

#### 11. Frank proposed changing the Section meeting day from Tuesday to Wednesday.

After discussion, the second Thursday of the month was in favor. Frank said he would ask the missing ADs.

#### 12. Playoff Financial Eligibility Reminder (Guidelines)

Frank said to let the regions know that to make 16/19 playoffs they must be in compliance by October 15. Everyone needs to be complete and reconciled by September 30. There will not be any leeway given this year.

#### 13. Open Topics

Denise said Area W has pledged \$1,000 for EPIC.

Adrianna asked about when a person registers their own child and a child that is not theirs. Are they still allowed to play? Susan said she just dealt with this issue in Tulare. They suspended the coaches, and the parents had to re-register their own children.

Frank adjourned the meeting at 8:09 pm.

## SRA Report for August 2025

I sent out my annual email with information for the 2025-2026 season to all of the ARA's last month. This included dates, links to resources, and best practices for helping the Regions.

The National Referee Council will have its annual in person meeting at the AYSO Office in Torrance the weekend of December 20 -21. The referee courses have been updated for the season and we have begun reviewing the EXPO workshops. Phil Briggs is creating a new workshop called "Observing the Intermediate Referee" to be added to the EXPO catalog. The NRC also created a new level of Instructor Evaluator, called Intermediate Referee Instructor Evaluator or IRIE. All Intermediate Referee Instructors are able to become IRIE's.

Rocky, Linda, and I taught in Section 2 at their Golden Gate camp in Menlo Park two weekends ago. The camp is similar to the Ken Aston Camp offering referee courses but it also includes coach and RC training.

Taamer Refaat from Area S is our newest Advanced Referee Instructor.

Chris Doucette

SRA 10



## Section 10 SMA Report

### August 12, 2025

#### Course Stats

The following include individuals that have completed training courses since July 1. All of these certifications have been completed online.

Area	Safe Haven	Sudden Cardiac Arrest	CVPA	Division Coordinator	Regional Board Member	Registrar	Treasurer
10A	87	62	1	0	0	0	0
10D	175	137	0	1	0	0	1
10E	251	230	0	0	0	0	0
10O	56	50	0	0	0	0	0
10Q	180	147	2	1	1	1	0
10S	123	86	0	0	0	0	0
10V	97	88	0	0	0	2	0
10W	378	296	0	0	0	0	0
	<b>1347</b>	<b>1096</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>3</b>	<b>1</b>

#### NATIONAL MANAGEMENT AND SYSTEMS COUNCIL UPDATES

New Expo Course – Planning a Successful Season

New Area Director Checklist is complete and can be found here

[https://wiki.ayso.org/wiki/Area\\_Director\\_Checklist](https://wiki.ayso.org/wiki/Area_Director_Checklist)

A "New Section Director Checklist" is being worked on.

CVPA, Due Process and Dispute Resolution have all been updated to include additions for the new RAP policy.

#### OTHER NOTES

In-person training is encouraged wherever possible. While many certification courses are offered online, in-person training is far more effective!

## AYSO - Section 10

## General Ledger

July 2025

DATE	TRANSACTION TYPE	NUM	ADJ	NAME	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
<b>1000 BUS COMPLETE CHK</b>								
Beginning Balance								82,458.07
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXXX0660 To Tri Level Images, Inc 07/08	5220 Tourn/Player-Incentives,Trophies,Awards	-10,643.95	71,814.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX3003 To AYSO Region 677 07/08	5222 Tournament - Referee Expenses	-350.00	71,464.12
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXXX5011 To AYSO Region 638 07/08	5222 Tournament - Referee Expenses	-350.00	71,114.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX6664 To AYSO Region 677 07/08	5222 Tournament - Referee Expenses	-350.00	70,764.12
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXXX1618 To AYSO Region 638 07/08	5222 Tournament - Referee Expenses	-175.00	70,589.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX0727 To AYSO Region 795 07/08	5222 Tournament - Referee Expenses	-350.00	70,239.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX7777 To AYSO Region 68 07/08	5222 Tournament - Referee Expenses	-350.00	69,889.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX8590 To AYSO Region 39 07/08	5222 Tournament - Referee Expenses	-350.00	69,539.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX3376 To AYSO Region 795 07/08	5222 Tournament - Referee Expenses	-350.00	69,189.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX3703 To AYSO Region 677 07/08	5222 Tournament - Referee Expenses	-350.00	68,839.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX2641 To AYSO Region 174 07/08	5222 Tournament - Referee Expenses	-350.00	68,489.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX5977 To AYSO Region 39 07/08	5222 Tournament - Referee Expenses	-350.00	68,139.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX9911 To AYSO Region 122 07/08	5222 Tournament - Referee Expenses	-350.00	67,789.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX7570 To AYSO Region 68 07/08	5222 Tournament - Referee Expenses	-350.00	67,439.12
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXXX9718 To AYSO Region 363 07/08	5222 Tournament - Referee Expenses	-350.00	67,089.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX3649 To AYSO Region 174 07/08	5222 Tournament - Referee Expenses	-350.00	66,739.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX8167 To AYSO Region 174 07/08	5222 Tournament - Referee Expenses	-156.00	66,583.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX1581 To AYSO Region 58 07/08	5222 Tournament - Referee Expenses	-350.00	66,233.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX7349 To AYSO Region 39 07/08	5222 Tournament - Referee Expenses	-350.00	65,883.12
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXXX1257 To AYSO Region 122 07/08	5222 Tournament - Referee Expenses	-156.00	65,727.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX0096 To AYSO Region 121 07/08	5222 Tournament - Referee Expenses	-350.00	65,377.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX8436 To AYSO Region 174 07/08	5222 Tournament - Referee Expenses	-350.00	65,027.12
07/08/2025	Expenditure		No		Online Payment XXXXXXX3849 To AYSO Region 39 07/08	5222 Tournament - Referee Expenses	-350.00	64,677.12
07/08/2025	Expenditure		No	California State Soccer Association	Online Payment XXXXXXX0505 To California State Soccer Association Sout 07/08	-Split-	-18,550.00	46,127.12
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXXX0922 To Tri Level Images, Inc 07/08	5220 Tourn/Player-Incentives,Trophies,Awards	-8,109.43	38,017.69
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXXX8634 To Tri Level Images, Inc 07/08	7431 Section/NAGM	-1,648.33	36,369.36
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXXX2594 To Tri Level Images, Inc 07/08	5220 Tourn/Player-Incentives,Trophies,Awards	-4,746.00	31,623.36
07/15/2025	Deposit	1	No		REMOTE ONLINE DEPOSIT # 1	4021 Tournament/National Games/Player Camp	4,500.00	36,123.36
07/15/2025	Deposit	1	No		REMOTE ONLINE DEPOSIT # 1	4021 Tournament/National Games/Player Camp	5,400.00	41,523.36
<b>Total for 1000 BUS COMPLETE CHK</b>								
\$ - 40,934.71								
2150 Divvy Credit Card Payable								
Beginning Balance								-500.00
07/13/2025	Expenditure	90D39573C1877551B167B	No	HILTON LAX BISTRO	Frank Gallucci   Hilton Lax Bistro   AYSO - Section 10   Hilton LAX - Snacks - NBOD Meeting - 7.12.25	5274 Volunteer Recognition	57.42	-442.58
<b>Total for 2150 Divvy Credit Card Payable</b>								
\$57.42								
30000 Opening Balance Equity								
Beginning Balance								97,493.33
<b>Total for 30000 Opening Balance Equity</b>								
32000 Retained Earnings								
Beginning Balance								-
<b>Total for 32000 Retained Earnings</b>								
14,535.26								
4021 Tournament/National Games/Player Camp								
07/15/2025	Deposit	1	No		REMOTE ONLINE DEPOSIT # 1	1000 BUS COMPLETE CHK	4,500.00	4,500.00
07/15/2025	Deposit	1	No		REMOTE ONLINE DEPOSIT # 1	1000 BUS COMPLETE CHK	5,400.00	9,900.00
<b>Total for 4021 Tournament/National Games/Player Camp</b>								
\$9,900.00								
5111 Field expenses								
07/08/2025	Expenditure		No	California State Soccer Association	Cart rentals	1000 BUS COMPLETE CHK	3,820.00	3,820.00
<b>Total for 5111 Field expenses</b>								
\$3,820.00								
5115 Facility/Park Fees								
07/08/2025	Expenditure		No	California State Soccer Association	Field rental	1000 BUS COMPLETE CHK	14,730.00	14,730.00
<b>Total for 5115 Facility/Park Fees</b>								
\$14,730.00								
5220 Tourn/Player-Incentives,Trophies,Awards								
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXXX0660 To Tri Level Images, Inc 07/08	1000 BUS COMPLETE CHK	10,643.95	10,643.95
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXXX2594 To Tri Level Images, Inc 07/08	1000 BUS COMPLETE CHK	4,746.00	15,389.95
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXXX0922 To Tri Level Images, Inc 07/08	1000 BUS COMPLETE CHK	8,109.43	23,499.38
<b>Total for 5220 Tourn/Player-Incentives,Trophies,Awards</b>								
\$23,499.38								
5222 Tournament - Referee Expenses								
07/08/2025	Expenditure		No		Online Payment XXXXXXX3703 To AYSO Region 677 07/08	1000 BUS COMPLETE CHK	350.00	350.00
07/08/2025	Expenditure		No		Online Payment XXXXXXX2641 To AYSO Region 174 07/08	1000 BUS COMPLETE CHK	350.00	700.00
07/08/2025	Expenditure		No		Online Payment XXXXXXX5977 To AYSO Region 39 07/08	1000 BUS COMPLETE CHK	350.00	1,050.00
07/08/2025	Expenditure		No		Online Payment XXXXXXX9911 To AYSO Region 122 07/08	1000 BUS COMPLETE CHK	350.00	1,400.00
07/08/2025	Expenditure		No		Online Payment XXXXXXX7570 To AYSO Region 68 07/08	1000 BUS COMPLETE CHK	350.00	1,750.00
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXXX9718 To AYSO Region 363 07/08	1000 BUS COMPLETE CHK	350.00	2,100.00
07/08/2025	Expenditure		No		Online Payment XXXXXXX3649 To AYSO Region 174 07/08	1000 BUS COMPLETE CHK	350.00	2,450.00
07/08/2025	Expenditure		No		Online Payment XXXXXXX8167 To AYSO Region 174 07/08	1000 BUS COMPLETE CHK	156.00	2,606.00
07/08/2025	Expenditure		No		Online Payment XXXXXXX3003 To AYSO Region 677 07/			

## AYSO - Section 10

## General Ledger

July 2025

DATE	TRANSACTION TYPE	NUM	ADJ	NAME	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
		<b>Total for 5222 Tournament - Referee Expenses</b>						<b>\$7,137.00</b>
5274 Volunteer Recognition								
07/13/2025	Expenditure	90D39573C1877551B167B	No	HILTON LAX BISTRO	Frank Gallucci   Hilton Lax Bistro   AYSO - Section 10   Hilton LAX - Snacks - NBOD Meeting - 7.12.25	2150 Divvy Credit Card Payable	57.42	57.42
		<b>Total for 5274 Volunteer Recognition</b>						<b>\$57.42</b>
7431 Section/NAGM								
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXX8634 To Tri Level Images, Inc 07/08	1000 BUS COMPLETE CHK	1,648.33	1,648.33
		<b>Total for 7431 Section/NAGM</b>						<b>\$1,648.33</b>

# Statement of Activity

## AYSO - Section 10

July 2025

DISTRIBUTION ACCOUNT	TOTAL
<b>Income</b>	
4021 Tournament/National Games/Player Camp	9,900.00
<b>Total for Income</b>	<b>\$9,900.00</b>
<b>Cost of Goods Sold</b>	
<b>Gross Profit</b>	<b>\$9,900.00</b>
<b>Expenses</b>	
5111 Field expenses	3,820.00
5115 Facility/Park Fees	14,730.00
5220 Tourn/Player-Incentives,Trophies,Awards	23,499.38
5222 Tournament - Referee Expenses	7,137.00
5274 Volunteer Recognition	57.42
7431 Section/NAGM	1,648.33
<b>Total for Expenses</b>	<b>\$50,892.13</b>
<b>Net Operating Income</b>	<b>-\$40,992.13</b>
Other Income	
Other Expenses	
<b>Net Other Income</b>	<b>0</b>
<b>Net Income</b>	<b>-\$40,992.13</b>

# Statement of Financial Position

AYSO - Section 10

As of August 12, 2025

DISTRIBUTION ACCOUNT	TOTAL
Assets	
Current Assets	
Bank Accounts	
1000 BUS COMPLETE CHK	42,038.72
<b>Total for Bank Accounts</b>	<b>\$42,038.72</b>
Accounts Receivable	
Other Current Assets	
<b>Total for Current Assets</b>	<b>\$42,038.72</b>
Fixed Assets	
Other Assets	
<b>Total for Assets</b>	<b>\$42,038.72</b>
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
Credit Cards	
2150 Divvy Credit Card Payable	-442.58
<b>Total for Credit Cards</b>	<b>-\$442.58</b>
Other Current Liabilities	
<b>Total for Current Liabilities</b>	<b>-\$442.58</b>
Long-term Liabilities	
<b>Total for Liabilities</b>	<b>-\$442.58</b>
Equity	
32000 Retained Earnings	-14,535.26
Net Income	-40,476.77
30000 Opening Balance Equity	97,493.33
<b>Total for Equity</b>	<b>\$42,481.30</b>
<b>Total for Liabilities and Equity</b>	<b>\$42,038.72</b>

## AYSO Annual Fiscal Budget

Section 10 Area	Region	Other
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**Year**  
**For the 12 month period beginning: July 1, 2025**

**Year**  
**Ending: June 30, 2026**

Date of last financial statement distributed to members:

		<b>Budget</b>	<b>Per Player</b>	<b>Last Season</b>
<b>Estimated Revenues:</b>				
4005	Registration Fees (see bottom right)			
4006	Registration Fee Refunds			
4007	Early Registration Discount			
4008	Multi-Child Discount			
4009	Late Registration Fees			
4010	Merchandise Revenue	1,700.00		1,838.00
4012	Merchandise Revenue - T-Shirts	-		
4015	Training Registration Fees			
4020	Tourn/Natl Games/Player Camp Refunds			
4021	Tournament/National Games/Player Camp	140,000.00		114,475.00
4022	Tournament-Referee Commitment Fees	-		
4023	Tournament - Referee Commitment Refund			
4024	Concessions	-		
4025	Tournaments - Vendors			
4027	Concessions - Packaged			
4031	Cultural Exchange			5,932.38
4040	Fund Raising - Other			
4310	Sponsors/Contributions/Donations			1,000.00
9105	Interest Income			
4959	Other Income (Describe)	-		1,005.51
<b>Total Estimated Revenue (R):</b>		<b>\$ 141,700.00</b>	<b>\$ -</b>	<b>\$ 124,250.89</b>

### **Estimated Expenditures:**

1600	Deferred Payment to AYSO	-		-
5101	Uniforms - Players - TAX PAID	-		
5102	Uniforms - Coaches - TAX PAID	-		
5103	Uniforms - Referees - TAX PAID	100.00		99.35
5104	Uniforms - Other - TAX PAID	1,200.00		1,143.29
5105	Uniforms - Players - NO TAX PAID	-		
5106	Uniforms - Coaches - NO TAX PAID	-		
5107	Uniforms - Referee - NO TAX PAID	-		
5108	Uniforms - Other - NO TAX PAID	-		
5111	Field Expenses	6,200.00		6,151.24
5115	Facility / Park Fees	25,000.00		24,870.00
5130	Equipment - TAX PAID	-		
5135	Equipment - NO TAX PAID	-		
5140	Storage Expenses	1,300.00		1,255.99

5150	Trainer Payments			
5155	Payments to Playing Circuit			
5200	Natl Games-Start-up Seed Money			
5205	Natl Games-Business Expenses			
5208	Tourn/Natl Games: Opening Ceremonies			
5209	Tourn/Natl Games: Banners & Signs			
5210	Tourn/Natl Games: Traffic Control			
5211	Tourn/Natl Games: Entertainment			
5212	Tourn/Natl Games: ID Cards			
5213	Tourn/Natl Games: Insurance			
5220	Tourn: Incentives, Trophies, Awards	14,000.00		42,616.02
5221	Tournament: Coaches			
5222	Tournament: Referees	7,500.00		7,137.00
5223	Tournament: Other	350.00		346.56
5224	Tournament: Water/Food	6,500.00		6,414.35
5225	Tournament: Concession Expenses			
5226	Tournament: Medical Personnel	7,200.00		7,065.00
5227	Tournament Planning Meetings			
5228	Tournament/National Games: Entry Fees			-
5229	Tournament/Player Camp Expenses			
5235	Merchandise Expense			
5239	Cultural Exchange Expenses	5,000.00		11,419.68
5241	Playoff Expenses	26,000.00		25,398.91
5255	Ads/Newsletter/Yearbook/Pictures			

### Estimated Expenditures:

		Budget	Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other		-	
5272	Awards & Trophies TAX PAID			
5274	Volunteer Recognition	7,500.00		7,209.44
5275	Donations		-	
5431	Clinic Training Expenses: Player			
5432	Clinic Training Expenses: Coaches			
5433	Clinic Training Expenses: Referees			
5434	Clinic Training Expenses: Other			
5701	Payments to AYSO: Inter-regional			
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees			-
5704	Payments to AYSO: Supply Center			
5706	Volunteer Membership Program			
5707	Expo Registration Fees Paid			
5710	Payments to Affiliates		-	
5715	Payments to Referees (Playing Circuit)		-	
5801	Fixed Assets (over \$1,000)		-	
7401	Travel: Other	8,200.00		8,172.67

7430	Conferences / Meetings			
7431	Section / NAGM	3,000.00		2,948.12
7435	Travel Mileage	-		
7515	Phone / Internet / Website			159.90
7535	Postage			
7540	Freight paid for uniforms and equipment	-		
7610	Computer Software (Software & Subscriptions)			
7625	Office Supplies	140.00		133.09
7695	Miscellaneous Supplies			
8305	Bank Fees			20.00
8375	Volunteer Background Screening			
8595	Other Expenses	4,000.00		3,975.08

Contingency

**Total Estimated Expenditures (E):** \$ 123,190.00 \$ - \$ 156,535.69

<b>Estimated Cash Increase (Decrease):</b>	<b>(R-E)</b>	<u>\$ 18,510.00</u>	<u>Please comment if the cash reserve is less than \$5 or more than \$12 per player:</u>
<b>Estimated Bank Balance on June 30:</b>			
<b>Estimated Ending Cash Balance:</b>		<u>\$ 18,510.00</u>	

Comments: \_\_\_\_\_

Treasurer's Name & Signature: Jorge Tapia Date: \_\_\_\_\_

Executive Member's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Area Director's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

<b>DUE DATES:</b> Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	<b>PLEASE COMPLETE THIS SECTION:</b> <u>Registration fees</u> Play Fee ____ = \$ - ____ = \$ - ____ = \$ - ____ = \$ - <b>Total</b> \$ -
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\* Fax (310-525-1155), or e-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.

\* Final copy sent to National Office must include Area Director's approval