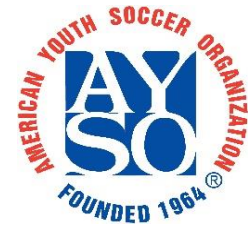


SECTION 10 MEETING AGENDA

8/12/2025



Meeting Name	Section 10 Meeting
Date	8/12/2025
Location	Zoom Meeting
Conference Call Details	Zoom
File Name	S10 Meeting – August 12, 2025

		Start	Stop
Scheduled		7:00pm	8:30pm
Actual		7:02 PM	8:09 PM
Roll Call		Position	Email Address
Frank Gallucci	Present	Section 10 Director	frankg10sd@gmail.com
Rocky Kovar	Present	Assistant Section 10 Director	rk.aysos10@gmail.com
Rich Pagliarli	Absent	Section 10 Special Advisor	rpagliarli@sbcglobal.net
Adrianna Tijerina	Present	Area 10A Director	adayso10a@gmail.com
Tonya Clark	Absent	Area 10D Director	tonyaarea10d@gmail.com
Debby Tapia	Absent	Area 10E Director	area10e@gmail.com
Susan Pinheiro	Present	Area 10O Director	secretary@aysos10o.org
Tammy Slocum	Present	Area 10Q Director	areaqad@gmail.com
Robert Benavidez	Present	Area 10S Director	benavidez.rl@gmail.com
Steve Singer	Present	Area 10V Director	areadirector10v@yahoo.com
Dave Howells	Absent	Area 10W Director	ad10wdave@gmail.com
Mark Savel	Present	Section Coach Administrator	mhsavel@savelarchitects.com
Robert Benavidez		Asst. Section Coach Administrator	benavidez.rl@gmail.com
Chris Doucette	Present	Section Referee Administrator	agreferee@yahoo.com
Phil Briggs	Absent	Section Referee Staff	pdbriggs99@roadrunner.com
Lewis Elliott	Absent	Section Director of Referee Instruction	referee.lewis@gmail.com
Miller Newlon	Absent	Section Director of Referee Assessment	wmnewlon1@sbcglobal.net
Linda Kovar	Absent	Section Director of Referee Scheduling	dsrtsocr@gmail.com
Alex Diaz	Present	Section Management Administrator	Alexjdz6gmail.com
Jorge Tapia	Present	Section Treasurer	aysosection10treasurer@gmail.com
Morgan Saffari	Present	Section Secretary	morgan174rc@gmail.com
Lisa Viescas	Present	Section CVPA	itslisav@aol.com
Frank Gallucci		Section Tournament Administrator	frank795rc@gmail.com
Lisa Viescas		Section Tournament & Extra Registrar	itslisav@aol.com
OPEN		Section Developer	
Nancy Hernandez	Present	Section EPIC Administrator	aysoepicfillmore@gmail.com
Jon Suchovsky	Present	Section Safety Director	jsuchovsky87@gmail.com
Hamid Jahangard	Absent	Section Event Coordinator	reporterhj@yahoo.com
Denise Howells	Present	Section Auditor	dhowellsca@yahoo.com
Adrianna Tijerina		Section Hospitality Coordinator	adayso10a@gmail.com
German Valdivia	Present	Staff	valdiviagerman@yahoo.com
Pete Tompkins	Absent	Section Web Administrator	pete@malibubeach.com
Frank Gallucci		WSG Coordinator	frankg10sd@gmail.com

SECTION 10 MEETING AGENDA

8/12/2025



Meeting Name	Section 10 Meeting
Date	8/12/2025
Location	Zoom Meeting
Conference Call Details	Zoom
File Name	S10 Meeting – August 12, 2025

Agenda Items

1. Call meeting to order – Frank
2. Roll Call – Morgan
3. EPIC Report - Festival November 2025 - Nancy
4. Coach Report - Mark
5. Referee Report - Chris
6. Treasurer Report - Jorge
7. Management Report - Alex
8. Auditor Report - Divvy & Quickbooks - Denise
9. Area Director Reports - A, D, E, O, Q, R, S, V, W
10. Roster Sizes / Wait Lists
11. Change meeting days from Tuesdays to Wednesdays?
12. Playoff Financial Eligibility Reminder (Guidelines)
13. Open Topics
14. Next Meeting - September 16, 2025 at 7:00pm on Zoom

****Agenda may be adjusted and items removed or added prior to the meeting - a revised agenda will be sent out prior the meeting if any changes are made****

1. Frank Gallucci called the meeting to order at 7:02 PM.
2. Morgan Saffari took roll call.
3. EPIC Report – Nancy Hernandez: EPIC Festival will be Sunday, November 16 in Camarillo. \$7,000 has been raised. The goal is \$12,000-\$14,000. A donation ask form was sent out. Team and referee volunteer registration will open August 25. If anyone has any ideas or suggestions, email Nancy.
Section 10 has donated \$5,000, Lee Woodward's family donated \$1,000 and Region 121 has donated \$1,000. Shirts are up in the air – they are not in the budget. Augusta was asked but they declined as they have exhausted their budget. No response from Score. Food is also not in the budget but would like to still give the players and volunteers something. Nancy has reached out to McDonald's.
Last year 400+ shirts were given out. This year they are expecting 350-400 players and would like to give the kids shirts. Frank said he would reach out to Protime.
4. Coach Report – Mark Savel: Coach trainings have started. There are a lot of long-term opportunities to get instructors certified. Area V is holding their Intermediate and Advanced courses August 16, but people are not turning in their homework. Mark asked if we should still allow those coaches to attend. For the Advanced course they need to watch the first half of a US game. The match analysis, training plan and self-assessment all need to be turned in prior to attending the in-person session.
Rocky asked if there was a second chance where they'll have the opportunity to take the course. Mark said courses are limited.
Area A turned people away last year. Robert said to not let them attend but notify their ADs so they don't make a long drive just to get turned away. Mark has sent emails reminding them to turn in the work. He'll let them know by Thursday if they will not be allowed to attend the course.
A coach educator course was scheduled for July. It's a 2-day class. Of the 10 that applied, only 3 were reasonable but 5 were accepted. The class was ultimately canceled as dates got changed and it didn't work out.
5. Referee Report – Chris Doucette: (See attached report) There are a lot of referee classes going on. The Intermediate Referee Instructor Evaluator course will allow intermediate referees to be evaluators.

6. Treasurer Report – Jorge Tapia: (See attached reports) The fiscal year was closed out and the reports were sent to the National Office. Frank said the budget changes included removing the \$30,000 in shirts for 16/19, league and All Stars, and adding \$5,000 to EPIC. Rocky suggested notes for what each item is for so it's easier to understand the budget. Jorge said he will do that for next year.
With 5 of the 8 ADs in attendance, quorum was met. Frank moved for the budget to be approved as-is. Steve seconded the motion. All approved. Budget approved.

7. Management Report – Alex Diaz: (See attached report) They are working on new courses for EXPO. There is a new AD checklist. Input from NAGM and other discussions helped build it.

8. Auditor Report – Denise Howells: She attended Financial Tools for ADs. Shelley and Chelsy have a quarterly financial checklist for ADs. The \$5-\$12/player in reserves came up again. The recommendation is to have 1 year of expenses in your accounts. In Divvy, some Areas and Regions are seeing the Review button has been replaced with an Approved button. Notes are changing back to optional so make sure it is checked as required. Transactions shouldn't be approved until the documentation, NAP code and notes have been completed. Shelley sent the ADs reminders on year end.

There are 12 audits outstanding. Two are still from April. Just communicate with Denise so she knows what is going on.

The new fundraising policy and reference book links have been sent out.

9. Area Director Reports

Area A – Adrianna Tijerina: Lots of people have signed up for Super Camp. Regions are getting their financials together. She had to take over as AC in one region.

Area D – Tonya Clark: (Emailed report) RCs are busy getting ready to start their seasons. We have had an intermediate and advanced coach course and getting ready to schedule a few more both coach and referee.

Area E – Debby Tapia: (Emailed report) Regions are getting ready for fall. They are pulling kids off waitlists, and we are increasing some roster sizes. Regions don't want the younger teams to get too big, or they will have a poor experience and not touch the ball. AYSO went away from 11x11 at the younger ages for a reason. The

push from National feels like a money grab and not focus on running a quality program.

Another topic the regions wanted clarification on is what is our role if ICE shows up at our fields?

Frank said AYSO doesn't have a political stance. Regions just need to let ICE do their job.

Area O – Susan Pinheiro: Regions are starting now. They are pulling kids off waitlists. Susan and Oliver will be teaching coach and referee courses. One region is just finishing and audit, and one region was just notified of an audit.

Area Q – Tammy Slocum: There are 3 new RCs and 3-4 new treasurers this season. She only had limited access to the money from one region. One region is not responding to Denise. The RCs hear or read something somewhere and they won't recognize that just because they've heard it doesn't mean it's right.

Area S – Robert Benavidez: Regions are gearing up and getting ready for the season. They are trying to get kids off waitlists. Numbers are light, especially in the upper divisions. The season will start the Saturday after Labor Day.

Area V – Steve Singer: Advanced and Intermediate coach courses will be Saturday, August 16. The 16/19s start on Sunday. Regions are all moving forward. It's been a very quick turnaround after National Games.

Area W – Dave Howells: (Emailed report) Player registration has surpassed 9,000. Intermediate and Advanced Coach training have been completed. If there's enough interest from our regions, we may add another coach training weekend to catch those unable to attend the first two sessions.

We have Intermediate referee training coming up in September.

Regions have submitted their year-end reconciliations. We do have a couple of regions that need to clean up a couple of items in order to be 100% complete.

Inter-regional teams- Currently we have (26) 14U teams, (19) 16U teams and (11) 19U teams.

Attended the Financial Oversight Meeting for Area Directors on Saturday, August 9. Very informative and a good refresher. Chelsy and Shelley hosted. Walked away with a couple of "gold nuggets".

Regions are working hard to knock down the list of waitlisted players they have.

Regions are looking forward to opening day.

10. Roster Sizes/Waitlists

Frank will forward to the ADs the email from Matt Winegar that was sent to several regions. Dave and Steve were cc'd on Matt's email.

National is pushing for kids to not be on a waitlist. They've allowed for increased roster sizes to help. Section 10 has allowed oversized rosters. They want the kids to get at least half a game instead of no game.

Mark said if it's going to adversely affect playtime then it's not great. Rocky said the Section 10 guidelines still stipulate equitable play. Adrianna said coaches don't always regulate themselves. Mark said $\frac{3}{4}$ play on the roster regulates itself. It will be a challenge at the region level to monitor that.

11. Frank proposed changing the Section meeting day from Tuesday to Wednesday.

After discussion, the second Thursday of the month was in favor. Frank said he would ask the missing ADs.

12. Playoff Financial Eligibility Reminder (Guidelines)

Frank said to let the regions know that to make 16/19 playoffs they must be in compliance by October 15. Everyone needs to be complete and reconciled by September 30. There will not be any leeway given this year.

13. Open Topics

Denise said Area W has pledged \$1,000 for EPIC.

Adrianna asked about when a person registers their own child and a child that is not theirs. Are they still allowed to play? Susan said she just dealt with this issue in Tulare. They suspended the coaches, and the parents had to re-register their own children.

Frank adjourned the meeting at 8:09 pm.

SRA Report for August 2025

I sent out my annual email with information for the 2025-2026 season to all of the ARA's last month. This included dates, links to resources, and best practices for helping the Regions.

The National Referee Council will have its annual in person meeting at the AYSO Office in Torrance the weekend of December 20 -21. The referee courses have been updated for the season and we have begun reviewing the EXPO workshops. Phil Briggs is creating a new workshop called "Observing the Intermediate Referee" to be added to the EXPO catalog. The NRC also created a new level of Instructor Evaluator, called Intermediate Referee Instructor Evaluator or IRIE. All Intermediate Referee Instructors are able to become IRIE's.

Rocky, Linda, and I taught in Section 2 at their Golden Gate camp in Menlo Park two weekends ago. The camp is similar to the Ken Aston Camp offering referee courses but it also includes coach and RC training.

Taamer Refaat from Area 5 is our newest Advanced Referee Instructor.

Chris Doucette

SRA 10



Section 10 SMA Report August 12, 2025

Course Stats

The following include individuals that have completed training courses since July 1. All of these certifications have been completed online.

Area	Safe Haven	Sudden Cardiac Arrest	CVPA	Division Coordinator	Regional Board Member	Registrar	Treasurer
10A	87	62	1	0	0	0	0
10D	175	137	0	1	0	0	1
10E	251	230	0	0	0	0	0
10O	56	50	0	0	0	0	0
10Q	180	147	2	1	1	1	0
10S	123	86	0	0	0	0	0
10V	97	88	0	0	0	2	0
10W	378	296	0	0	0	0	0
	1347	1096	3	2	1	3	1

NATIONAL MANAGEMENT AND SYSTEMS COUNCIL UPDATES

New Expo Course – Planning a Successful Season

New Area Director Checklist is complete and can be found here

https://wiki.ayso.org/wiki/Area_Director_Checklist

A "New Section Director Checklist" is being worked on.

CVPA, Due Process and Dispute Resolution have all been updated to include additions for the new RAP policy.

OTHER NOTES

In-person training is encouraged wherever possible. While many certification courses are offered online, in-person training is far more effective!

AYSO - Section 10								
General Ledger								
July 2025								
DATE	TRANSACTION TYPE	NUM	ADJ	NAME	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
1000 BUS COMPLETE CHK								
Beginning Balance								82,458.07
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXX0660 To Tri Level Images, Inc 07/08	5220 Tourn/Player-Incentives,Trophies,Awards	-10,643.95	71,814.12
07/08/2025	Expenditure		No		Online Payment XXXXXX3003 To AYSO Region 677 07/08	5222 Tournament - Referee Expenses	-350.00	71,464.12
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXX5011 To AYSO Region 638 07/08	5222 Tournament - Referee Expenses	-350.00	71,114.12
07/08/2025	Expenditure		No		Online Payment XXXXXX6664 To AYSO Region 677 07/08	5222 Tournament - Referee Expenses	-350.00	70,764.12
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXX1618 To AYSO Region 638 07/08	5222 Tournament - Referee Expenses	-175.00	70,589.12
07/08/2025	Expenditure		No		Online Payment XXXXXX0727 To AYSO Region 795 07/08	5222 Tournament - Referee Expenses	-350.00	70,239.12
07/08/2025	Expenditure		No		Online Payment XXXXXX7777 To AYSO Region 68 07/08	5222 Tournament - Referee Expenses	-350.00	69,889.12
07/08/2025	Expenditure		No		Online Payment XXXXXX8590 To AYSO Region 39 07/08	5222 Tournament - Referee Expenses	-350.00	69,539.12
07/08/2025	Expenditure		No		Online Payment XXXXXX3376 To AYSO Region 795 07/08	5222 Tournament - Referee Expenses	-350.00	69,189.12
07/08/2025	Expenditure		No		Online Payment XXXXXX3703 To AYSO Region 677 07/08	5222 Tournament - Referee Expenses	-350.00	68,839.12
07/08/2025	Expenditure		No		Online Payment XXXXXX2641 To AYSO Region 174 07/08	5222 Tournament - Referee Expenses	-350.00	68,489.12
07/08/2025	Expenditure		No		Online Payment XXXXXX5977 To AYSO Region 39 07/08	5222 Tournament - Referee Expenses	-350.00	68,139.12
07/08/2025	Expenditure		No		Online Payment XXXXXX9911 To AYSO Region 122 07/08	5222 Tournament - Referee Expenses	-350.00	67,789.12
07/08/2025	Expenditure		No		Online Payment XXXXXX7570 To AYSO Region 68 07/08	5222 Tournament - Referee Expenses	-350.00	67,439.12
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXX9718 To AYSO Region 363 07/08	5222 Tournament - Referee Expenses	-350.00	67,089.12
07/08/2025	Expenditure		No		Online Payment XXXXXX3649 To AYSO Region 174 07/08	5222 Tournament - Referee Expenses	-350.00	66,739.12
07/08/2025	Expenditure		No		Online Payment XXXXXX8167 To AYSO Region 174 07/08	5222 Tournament - Referee Expenses	-156.00	66,583.12
07/08/2025	Expenditure		No		Online Payment XXXXXX1581 To AYSO Region 58 07/08	5222 Tournament - Referee Expenses	-350.00	66,233.12
07/08/2025	Expenditure		No		Online Payment XXXXXX7349 To AYSO Region 39 07/08	5222 Tournament - Referee Expenses	-350.00	65,883.12
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXX1257 To AYSO Region 122 07/08	5222 Tournament - Referee Expenses	-156.00	65,727.12
07/08/2025	Expenditure		No		Online Payment XXXXXX0096 To AYSO Region 121 07/08	5222 Tournament - Referee Expenses	-350.00	65,377.12
07/08/2025	Expenditure		No		Online Payment XXXXXX8436 To AYSO Region 174 07/08	5222 Tournament - Referee Expenses	-350.00	65,027.12
07/08/2025	Expenditure		No		Online Payment XXXXXX3849 To AYSO Region 39 07/08	5222 Tournament - Referee Expenses	-350.00	64,677.12
07/08/2025	Expenditure		No	California State Soccer Association	Online Payment XXXXXX0505 To California State Soccer Association Sout 07/08	-Split-	-18,550.00	46,127.12
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXX0922 To Tri Level Images, Inc 07/08	5220 Tourn/Player-Incentives,Trophies,Awards	-8,109.43	38,017.69
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXX8634 To Tri Level Images, Inc 07/08	7431 Section/NAGM	-1,648.33	36,369.36
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXX2594 To Tri Level Images, Inc 07/08	5220 Tourn/Player-Incentives,Trophies,Awards	-4,746.00	31,623.36
07/15/2025	Deposit	1	No		REMOTE ONLINE DEPOSIT # 1	4021 Tournament/National Games/Player Camp	4,500.00	36,123.36
07/15/2025	Deposit	1	No		REMOTE ONLINE DEPOSIT # 1	4021 Tournament/National Games/Player Camp	5,400.00	41,523.36
Total for 1000 BUS COMPLETE CHK							\$ - 40,934.71	
2150 Divvy Credit Card Payable								
Beginning Balance								-500.00
07/13/2025	Expenditure	90D39573C1877551B167B	No	HILTON LAX BISTRO	Frank Gallucci Hilton Lax Bistro AYSO - Section 10 Hilton LAX - Snacks - NBOD Meeting - 7.12.25	5274 Volunteer Recognition	57.42	-442.58
Total for 2150 Divvy Credit Card Payable							\$57.42	
30000 Opening Balance Equity								
Beginning Balance								97,493.33
Total for 30000 Opening Balance Equity								
32000 Retained Earnings								
Beginning Balance								-
Total for 32000 Retained Earnings								14,535.26
4021 Tournament/National Games/Player Camp								
07/15/2025	Deposit	1	No		REMOTE ONLINE DEPOSIT # 1	1000 BUS COMPLETE CHK	4,500.00	4,500.00
07/15/2025	Deposit	1	No		REMOTE ONLINE DEPOSIT # 1	1000 BUS COMPLETE CHK	5,400.00	9,900.00
Total for 4021 Tournament/National Games/Player Camp							\$9,900.00	
5111 Field expenses								
07/08/2025	Expenditure		No	California State Soccer Association	Cart rentals	1000 BUS COMPLETE CHK	3,820.00	3,820.00
Total for 5111 Field expenses							\$3,820.00	
5115 Facility/Park Fees								
07/08/2025	Expenditure		No	California State Soccer Association	Field rental	1000 BUS COMPLETE CHK	14,730.00	14,730.00
Total for 5115 Facility/Park Fees							\$14,730.00	
5220 Tourn/Player-Incentives,Trophies,Awards								
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXX0660 To Tri Level Images, Inc 07/08	1000 BUS COMPLETE CHK	10,643.95	10,643.95
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXX2594 To Tri Level Images, Inc 07/08	1000 BUS COMPLETE CHK	4,746.00	15,389.95
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXX0922 To Tri Level Images, Inc 07/08	1000 BUS COMPLETE CHK	8,109.43	23,499.38
Total for 5220 Tourn/Player-Incentives,Trophies,Awards							\$23,499.38	
5222 Tournament - Referee Expenses								
07/08/2025	Expenditure		No		Online Payment XXXXXX3703 To AYSO Region 677 07/08	1000 BUS COMPLETE CHK	350.00	350.00
07/08/2025	Expenditure		No		Online Payment XXXXXX2641 To AYSO Region 174 07/08	1000 BUS COMPLETE CHK	350.00	700.00
07/08/2025	Expenditure		No		Online Payment XXXXXX5977 To AYSO Region 39 07/08	1000 BUS COMPLETE CHK	350.00	1,050.00
07/08/2025	Expenditure		No		Online Payment XXXXXX9911 To AYSO Region 122 07/08	1000 BUS COMPLETE CHK	350.00	1,400.00
07/08/2025	Expenditure		No		Online Payment XXXXXX7570 To AYSO Region 68 07/08	1000 BUS COMPLETE CHK	350.00	1,750.00
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXX9718 To AYSO Region 363 07/08	1000 BUS COMPLETE CHK	350.00	2,100.00
07/08/2025	Expenditure		No		Online Payment XXXXXX8436 To AYSO Region 174 07/08	1000 BUS COMPLETE CHK	350.00	2,450.00
07/08/2025	Expenditure		No		Online Payment XXXXXX8167 To AYSO Region 174 07/08	1000 BUS COMPLETE CHK	156.00	2,606.00
07/08/2025	Expenditure		No		Online Payment XXXXXX3003 To AYSO Region 677 07/08	1000 BUS COMPLETE CHK	350.00	2,956.00
07/08/2025	Expenditure		No		Online Payment XXXXXX7349 To AYSO Region 39 07/08	1000 BUS COMPLETE CHK	350.00	3,306.00
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXX1257 To AYSO Region 122 07/08	1000 BUS COMPLETE CHK	156.00	3,462.00
07/08/2025	Expenditure		No		Online Payment XXXXXX0096 To AYSO Region 121 07/08	1000 BUS COMPLETE CHK	350.00	3,812.00
07/08/2025	Expenditure		No		Online Payment XXXXXX8436 To AYSO Region 174 07/08	1000 BUS COMPLETE CHK	350.00	4,162.00
07/08/2025	Expenditure		No		Online Payment XXXXXX3849 To AYSO Region 39 07/08	1000 BUS COMPLETE CHK	350.00	4,512.00
07/08/2025	Expenditure		No		Online Payment XXXXXX1581 To AYSO Region 58 07/08	1000 BUS COMPLETE CHK	350.00	4,862.00
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXX5011 To AYSO Region 638 07/08	1000 BUS COMPLETE CHK	350.00	5,212.00
07/08/2025	Expenditure		No		Online Payment XXXXXX6664 To AYSO Region 677 07/08	1000 BUS COMPLETE CHK	350.00	5,562.00
07/08/2025	Expenditure		No	CVENT AYSO NAGM	Online Payment XXXXXX1618 To AYSO Region 638 07/08	1000 BUS COMPLETE CHK	175.00	5,737.00
07/08/2025	Expenditure		No		Online Payment XXXXXX0727 To AYSO Region 795 07/08	1000 BUS COMPLETE CHK	350.00	6,087.00
07/08/2025	Expenditure		No		Online Payment XXXXXX7777 To AYSO Region 68 07/08	1000 BUS COMPLETE CHK	350.00	6,437.00
07/08/2025	Expenditure		No		Online Payment XXXXXX8590 To AYSO Region 39 07/08	1000 BUS COMPLETE CHK	350.00	6,787.00
07/08/2025	Expenditure		No		Online Payment XXXXXX3376 To AYSO Region 795 07/08	1000 BUS COMPLETE CHK	350.00	7,137.00

AYSO - Section 10

General Ledger
July 2025

DATE	TRANSACTION TYPE	NUM	ADJ	NAME	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Total for 5222 Tournament - Referee Expenses							\$7,137.00	
5274 Volunteer Recognition								
07/13/2025	Expenditure	90D39573C1877551B167B	No	HILTON LAX BISTRO	Frank Gallucci Hilton Lax Bistro AYSO - Section 10 Hilton LAX - Snacks - NBOD Meeting - 7.12.25	2150 Divvy Credit Card Payable	57.42	57.42
Total for 5274 Volunteer Recognition							\$57.42	
7431 Section/NAGM								
07/08/2025	Expenditure		No	TRI LEVEL IMAGES	Online Payment XXXXXX8634 To Tri Level Images, Inc 07/08	1000 BUS COMPLETE CHK	1,648.33	1,648.33
Total for 7431 Section/NAGM							\$1,648.33	

Statement of Activity

AYSO - Section 10

July 2025

DISTRIBUTION ACCOUNT	TOTAL
Income	
4021 Tournament/National Games/Player Camp	9,900.00
Total for Income	\$9,900.00
Cost of Goods Sold	
Gross Profit	\$9,900.00
Expenses	
5111 Field expenses	3,820.00
5115 Facility/Park Fees	14,730.00
5220 Tourn/Player-Incentives,Trophies,Awards	23,499.38
5222 Tournament - Referee Expenses	7,137.00
5274 Volunteer Recognition	57.42
7431 Section/NAGM	1,648.33
Total for Expenses	\$50,892.13
Net Operating Income	-\$40,992.13
Other Income	
Other Expenses	
Net Other Income	0
Net Income	-\$40,992.13

Statement of Financial Position

AYSO - Section 10

As of August 12, 2025

DISTRIBUTION ACCOUNT	TOTAL
Assets	
Current Assets	
Bank Accounts	
1000 BUS COMPLETE CHK	42,038.72
Total for Bank Accounts	\$42,038.72
Accounts Receivable	
Other Current Assets	
Total for Current Assets	\$42,038.72
Fixed Assets	
Other Assets	
Total for Assets	\$42,038.72
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
Credit Cards	
2150 Divvy Credit Card Payable	-442.58
Total for Credit Cards	-\$442.58
Other Current Liabilities	
Total for Current Liabilities	-\$442.58
Long-term Liabilities	
Total for Liabilities	-\$442.58
Equity	
32000 Retained Earnings	-14,535.26
Net Income	-40,476.77
30000 Opening Balance Equity	97,493.33
Total for Equity	\$42,481.30
Total for Liabilities and Equity	\$42,038.72

AYSO Annual Fiscal Budget

Section 10 Area	Region	Other
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Year
For the 12 month period beginning: July 1, 2025

Year
Ending: June 30, 2026

Date of last financial statement distributed to members:

Estimated Revenues:	Budget	Per Player	Last Season Actual
4005 Registration Fees (see bottom right)	_____	_____	_____
4006 Registration Fee Refunds	_____	_____	_____
4007 Early Registration Discount	_____	_____	_____
4008 Multi-Child Discount	_____	_____	_____
4009 Late Registration Fees	_____	_____	_____
4010 Merchandise Revenue	1,700.00	_____	1,838.00
4012 Merchandise Revenue - T-Shirts	-	_____	_____
4015 Training Registration Fees	_____	_____	_____
4020 Tourn/Natl Games/Player Camp Refunds	_____	_____	_____
4021 Tournament/National Games/Player Camp	140,000.00	_____	114,475.00
4022 Tournament-Referee Commitment Fees	-	_____	_____
4023 Tournament - Referee Commitment Refund	_____	_____	_____
4024 Concessions	-	_____	_____
4025 Tournaments - Vendors	_____	_____	_____
4027 Concessions - Packaged	_____	_____	_____
4031 Cultural Exchange	_____	_____	5,932.38
4040 Fund Raising - Other	_____	_____	_____
4310 Sponsors/Contributions/Donations	_____	_____	1,000.00
9105 Interest Income	_____	_____	_____
4959 Other Income (Describe)	-	_____	1,005.51
Total Estimated Revenue (R):	<u><u>\$ 141,700.00</u></u>	<u><u>\$ -</u></u>	<u><u>\$ 124,250.89</u></u>

Estimated Expenditures:

1600 Deferred Payment to AYSO	-	_____	-
5101 Uniforms - Players - TAX PAID	-	_____	_____
5102 Uniforms - Coaches - TAX PAID	-	_____	_____
5103 Uniforms - Referees - TAX PAID	100.00	_____	99.35
5104 Uniforms - Other - TAX PAID	1,200.00	_____	1,143.29
5105 Uniforms - Players - NO TAX PAID	-	_____	_____
5106 Uniforms - Coaches - NO TAX PAID	-	_____	_____
5107 Uniforms - Referee - NO TAX PAID	-	_____	_____
5108 Uniforms - Other - NO TAX PAID	-	_____	_____
5111 Field Expenses	6,200.00	_____	6,151.24
5115 Facility / Park Fees	25,000.00	_____	24,870.00
5130 Equipment - TAX PAID	-	_____	_____
5135 Equipment - NO TAX PAID	-	_____	_____
5140 Storage Expenses	1,300.00	_____	1,255.99

5150	Trainer Payments	-		
5155	Payments to Playing Circuit	-		
5200	Natl Games-Start-up Seed Money	-		
5205	Natl Games-Business Expenses	-		
5208	Tourn/Natl Games: Opening Ceremonies	-		
5209	Tourn/Natl Games: Banners & Signs	-		
5210	Tourn/Natl Games: Traffic Control	-		
5211	Tourn/Natl Games: Entertainment	-		
5212	Tourn/Natl Games: ID Cards	-		
5213	Tourn/Natl Games: Insurance	-		
5220	Tourn: Incentives, Trophies, Awards	14,000.00		42,616.02
5221	Tournament: Coaches	-		
5222	Tournament: Referees	7,500.00		7,137.00
5223	Tournament: Other	350.00		346.56
5224	Tournament: Water/Food	6,500.00		6,414.35
5225	Tournament: Concession Expenses	-		
5226	Tournament: Medical Personnel	7,200.00		7,065.00
5227	Tournament Planning Meetings	-		
5228	Tournament/National Games: Entry Fees	-		-
5229	Tournament/Player Camp Expenses	-		
5235	Merchandise Expense	-		
5239	Cultural Exchange Expenses	5,000.00		11,419.68
5241	Playoff Expenses	26,000.00		25,398.91
5255	Ads/Newsletter/Yearbook/Pictures	-		

Estimated Expenditures:

		Budget	Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other	-		
5272	Awards & Trophies TAX PAID			
5274	Volunteer Recognition	7,500.00		7,209.44
5275	Donations	-		
5431	Clinic Training Expenses: Player			
5432	Clinic Training Expenses: Coaches			
5433	Clinic Training Expenses: Referees			
5434	Clinic Training Expenses: Other			
5701	Payments to AYSO: Inter-regional			
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees			-
5704	Payments to AYSO: Supply Center			
5706	Volunteer Membership Program			
5707	Expo Registration Fees Paid			
5710	Payments to Affiliates	-		
5715	Payments to Referees (Playing Circuit)	-		
5801	Fixed Assets (over \$1,000)	-		
7401	Travel: Other	8,200.00		8,172.67

7430	Conferences / Meetings			
7431	Section / NAGM	3,000.00		2,948.12
7435	Travel Mileage	-		
7515	Phone / Internet / Website			159.90
7535	Postage			
7540	Freight paid for uniforms and equipment	-		
7610	Computer Software (Software & Subscriptions)			
7625	Office Supplies	140.00		133.09
7695	Miscellaneous Supplies			
8305	Bank Fees			20.00
8375	Volunteer Background Screening			
8595	Other Expenses	4,000.00		3,975.08
<hr/>				
Contingency				
Total Estimated Expenditures (E):		<u>\$ 123,190.00</u>	<u>\$ -</u>	<u>\$ 156,535.69</u>

Estimated Cash Increase (Decrease):	(R-E)	<u>\$ 18,510.00</u>	<div>Please comment if the cash reserve is less than \$5 or more than \$12 per player:</div> <hr/> <hr/> <hr/> <hr/>
Estimated Bank Balance on June 30:		<hr/>	
Estimated Ending Cash Balance:		<u>\$ 18,510.00</u>	
		<hr/>	

Comments:

Treasurer's Name & Signature: Jorge Tapia Date:

Executive Member's Name & Signature:

 Date:

Area Director's Name & Signature:

 Date:

DUE DATES:	PLEASE COMPLETE THIS SECTION:
Region: 30 days prior to end of fiscal year - June 1	<u>Registration fees</u>
Area discretionary account: July 1	Play: Fee
Section discretionary account: July 1	= \$ -
Tournament: 6 months prior to event	= \$ -
Camp: 60 days prior to camp	= \$ -
Cultural Exchange: 3 months prior to travel	= \$ -
	Total \$ -

- * Fax (310-525-1155), or e-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.
- * Final copy sent to National Office must include Area Director's approval